- Q. With reference to IC-98 and IC-206, confirm the forecast industrial rates for the years 2001 to 2005. Reconcile the apparent differences in increases between 2001 and 2004 in table 8 on page 14 of IC-98 and the chart of page 4 in the response to IC-206. What is the forecast percentage increase in Industrial rates (including RSP) between 2001 and 2004?
 - A. The forecast industrial rates are as outlined in the table below.

	Industrial Rate (IC) as of January 1			
	Energy ¹	Demand ²	Average Rate ³	Industrial Rate⁴
	(¢ per kWh)	(\$ per KW)	(¢ per kWh)	Index
2001F	2.214	7.36	3.251	1.000
2002F	2.867	7.01	3.855	1.186
2003F ⁵			4.130	1.270
2004F ⁵			4.390	1.350
2005F ⁵			4.310	1.326

Notes:

- 1. Energy is the actual Industrial Rate as of January 1 each year inclusive of all adjustments, including RSP.
- 2. Demand is the actual Industrial Rate as of January 1 each year.
- 3. Average Rate =

Column 1 + (Column 2 ÷ ((365 days X 24 hours X 81% Load factor*) ÷ 1000))

- * Median industrial load factor of 81% for the period used to express energy rate.
- 4. Industrial Rate Index = Current Year Average Rate ÷ 2001 Average rate
- 5. 2003F to 2005F average rates were extracted from page 14 of the Newfoundland and Labrador Hydro Financial Plan as filed in response to IC-98.

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The 2001 Industrial rate (after RSP adjustment) reported in the 5 Year Plan filed in response to IC-98 contains an error and a revision will be issued. However, there are differences in the increases reported in the response to IC-206 and the Five Year Plan since there are two different methods used in reporting the rate effects. The response to IC-206, and as indicated in the table above, uses a typical Island Industrial customer with an 81% load factor for 2001 and 2002. It is necessary to make some assumptions in regard to

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usage in both of these years since the 2001 and 2002 forecast is developed on the basis of a two-part rate. The increases reported using this methodology are not directly comparable to the data reported in the Five Year Plan. The data in the Five Year Plan uses total customer class data in calculating rates, specifically, total Island Industrial revenue divided by total Island Industrial sales.

As outlined in the table above, assuming an 81% customer load factor for 2001 and 2002 and assuming the 2003 and 2004 average rates as outlined in the Five Year Plan, there is a projected 35% increase in rates including RSP adjustments projected between 2001 and 2004. As outlined in the commentary on page 13 of the Five Year Plan regarding projected rates "Detailed cost of service studies have not been completed for 2003 and beyond, however, rates have been estimated using Hydro's planning models that use simplifying assumptions. Projected rates and rate changes are believed to be indicative based on the assumptions used but not as finite as if detailed cost of service studies were available."